



SHAMAL MARKETING COMMUNICATIONS

<b>Publication</b>	Qatar Tribune	<b>Circulation</b>	13000
<b>Market</b>	Qatar	<b>Page No.</b>	26
<b>Language</b>	English	<b>Size</b>	40 cc
<b>Section</b>	Business	<b>AVE</b>	\$606.80   \$21.27/cc

**Dubai realty to fall 10% in 2010**

January 15, 2010

Dubai house prices, already off some 60% from their peaks, are set to fall a further 10% in 2010, a Reuters poll showed, as the emirate's debt crisis will likely delay a property sector recovery to 2012. Dubai rocked the financial world on November 25 when it said it would ask creditors of Dubai World, the conglomerate behind its rapid expansion, and Nakheel, builder of its palmshaped islands, to agree to a standstill on billions of dollars of debt as a first step to restructuring. More than 500 projects have been suspended or canceled in the United Arab Emirates, with Dubai the most severely affected of the seven emirates that make up the federation, Dubai-based research firm Proleads said in September. 'The recent woes of Dubai World have further sapped the prospects of a recovery in real estate,' said Fabio Scacciavillani, an economist at the Dubai International Financial Center. 'On a long term (view) we expect the crisis will limit the supply of properties in the market due to the decrease in liquidity and financing,' said Sajeer Babu, an equity analyst at National Bank of Abu Dhabi.

See next page for clipping..



# Dubai realty to fall 10% in 2010

REUTERS

**DUBAI** Dubai house prices, already off some 60 percent from their peaks, are set to fall a further 10 percent in 2010, a Reuters poll showed, as the emirate's debt crisis will likely delay a property sector recovery to 2012.

Residential property prices in the Gulf emirate, which boasts the world's tallest tower, have only a 13 percent chance of picking up before 2011, according to the median forecast of 12 analysts at banks, investment firms and research institutions.

Only one of 13 respondents said prices had reached a bottom, while four said they expected a trough to be reached in the first half of this year, three in the second half of 2010 and four in the first half of 2011, the poll showed on Thursday.

One said prices would not bottom out until at least the second half of 2011.

Dubai rocked the financial world on November 25 when it

said it would ask creditors of Dubai World, the conglomerate behind its rapid expansion, and Nakheel, builder of its palm-shaped islands, to agree to a standstill on billions of dollars of debt as a first step to restructuring.

"The recent woes of Dubai World have further sapped the prospects of a recovery in real estate," said Fabio Scacciavillani, an economist at the Dubai International Financial Centre.

Prices will fall a further 3 percent in 2011, according to the median of 10 forecasts, but one analyst said prices could still fall a further 40 percent from current levels.

"Conditions in the UAE property market will remain weak in 2010 because of unfavourable demographics, property oversupply and risks associated with cancelled or delayed projects," said Keith Edwards, head of asset management at The First Investor in Qatar. "Furthermore, we anticipate continuation of ris-

ing vacancy ratios; however, this will depend on the asset quality or location," Edwards added.

Dubai is expected to be oversupplied by 32,000 new homes by the end of 2010, according to Deutsche Bank figures.

Before news of the Dubai World debt saga broke, Dubai's once-booming property sector had already been hit hard by the global financial crisis, as billions of dollars worth of projects were put on hold or cancelled and thousands of expats lost jobs and were forced to leave the emirate.

More than 500 projects have been suspended or cancelled in the United Arab Emirates, with Dubai the most severely affected of the seven emirates that make up the federation, Dubai-based research firm Proleads said in September. "On a long term (view) we expect the crisis will limit the supply of properties in the market due to the decrease in liquidity and financing," said Sajeer Babu, an equity analyst at National Bank of Abu Dhabi.